# First Quarter

Ended March 31, 2009 Unaudited Financial Statements







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# Registered Office

Faysal House, ST-2, Shara-e-Faisal, Karachi Tel: 021-2795200, Fax: 021-2795234



## Corporate Information

#### Board of Directors

Syed Naseem Ahmad Chairman Naved A. Khan President & CEO

Graham Roderick Walker Director
Mohamed A. R. Hussain Director
Mohammad A. Rahman Bucheerei Director
Farooq Rahmatullah Director
Tariq Iqbal Khan Director
Shahid Ahmad Director

## Audit Committee

Graham Roderick Walker Chairman Tariq Iqbal Khan Member Mohammed A. Rehman Bucheerei Member

# Board Risk Management Committee (BRMC)

Mohamed A.R. Hussain Chairman Naved A. Khan Member Syed Naseem Ahmad Member Shahid Ahmad Member

## Recruitment Nomination and Remuneration Committee (RNRC)

Syed Naseem Ahmad Chairman Farooq Rahmatullah Member Naved A. Khan Member Mohammed A. Rahman Bucheerei Member Shahid Ahmad Member

# **Head Office Management**

Naved A. Khan President & CEO

Nauman Ansari Head of Corporate & Investment Banking

Ahmed Kamran Head of Services

Bashir A. Shaikh Advisor on Special Assets / Acting Head of Risk

Aarij Ali Head of Retail Banking
Mehreen Amin Head of Human Resources
Nasir Islam Head of Compliance
Masroor Qureshi Head of Treasury
Syed Majid Ali Chief Financial Officer

Enamullah Khan Head Equity & Capital markets

Raza Mohsin Qizilbash Company Secretary & Legal Advisor

KPMG Taseer Hadi & Co. Auditors

Chartered Accountants



#### DIRECTORS' REVIEW

It gives me great pleasure to present, on behalf of the Board of Directors, the financial statements for the quarter ended 31 March 2009.

The Bank was incorporated on October 3, 1994 and is quoted at all stock exchanges in Pakistan. Ithmaar Bank B.S.C., an Investment Bank listed in Bahrain, is the ultimate holding company of the Bank.

#### Economic & Banking Sector Update

The global recessionary trend seems to be well established during the first quarter of CY2009 and is expected to continue throughout 2009 and 2010. For Pakistan the international recession may prove to be a double-edged sword. While downtum in global commodity markets and specifically in the price of oil has led to a tapering off of domestic inflation, we are also experiencing a slowdown in external demand for Pakistan's goods and services thus putting downward pressure on our export proceeds and negatively affecting the domestic industrial and services sectors.

It is premature to say, yet there are early signs of improvement in the outlook for some important economic variables, i.e. softening of inflationary pressures, stability in foreign exchange reserves, declining imports, disciplined Government borrowing from central bank, recovery of stock market from 4,815 index to 6,860 and higher home remittances. Furthermore, benchmark 6 month KIBOR rate declined to 12.85% as of March 31, 2009 from 15.70% on December 31, 2008 and Rupee depreciated by only 1.80% against USD during the first quarter of the CY2009.

The country's external current account surplus in February 2009 was USD 146 million which is a marked contrast from the nearly USD 1 billion deficit a month run-rate of 2008. FX Reserves rose to just over USD 10 billion in March 2009 showing sizeable improvement from the low of USD 6 billion in mid-2008. Reserve accumulation is, however, mostly owed to loans from International Financial Institutions such as the IMF, World Bank and ADB etc. and only a very small portion of the addition is attributable to FDI activity.

The fiscal deficit was 1.90% of the GDP in the FH FY2009 and is expected to be in the range of 1.00 to 1.20% for the January-March 2009 period which is in line with the IMF prescribed targets for the relevant quarter.

The banking sector is likely to see continued increase in NPLs during 2009 as the pace of economic activity is not expected to gather any momentum. Lending activity may take some time to get back on track this year as most banks' priorities will include capital conservation and resuscitation of weaker assets. There has been an explicit flight to safety in the January-March 2009 quarter as banks curtailed lending activity and chose to direct their liquidity into government securifies. This move towards higher credit quality is likely to confinue well into the year. Only a broad-based recovery in both domestic and external demand will ensure that credit off-take recovers its lost steam.

In conclusion, 2009 is expected to be another challenging year both for Pakistan's economy and the banking industry, though it seems to hold the promise of a return to less turbulent times on most fronts.

### Bank's Performance

During the quarter under review, the bank continued implementation of five year strategy 2009-2013 rolled out in 2008. Some of the significant initiatives taken are as follows:

- To pursue its vision of Excellence, the Bank started a structured Service Quality Management Programme. This Programme will consist of:
  - Measuring the Key Service Indicators of customer critical processes with a view to making them competitive,
  - Establishing metrics of Customer Satisfaction / Loyalty, Problem Incidence and Problem Resolution Satisfaction, through periodic surveys, and benchmarking them against competition,
  - c. Customer Engagement Activities to strengthen our relationship with them, and
  - d. Employee Engagement initiatives to reinforce the Service culture by recognizing and rewarding service excellence

To effectively roll out the Service Quality Management Programme, hiring of Service Quality team is underway. Also, service orientation training for branch staff at all levels has started, with the first three sessions having taken place in Karachi.



- With a view of providing maximum security to Pocketmate card holders, the bank deployed Fraud Alert Warning System (FAWS) which helps determine suspicious and fraudulent transactions made on Pocketmate Visa Debit Card. Through this system proactive measures can be taken in order to protect customers from any possible fraud.
- Corporate & Investment Banking Group update:

The bank remained active throughout the first quarter of 2009 and concluded a number of milestone transactions. The prominent achievements are highlighted below:

- Faysal Bank acted as one of the Lead Advisors and Arrangers to a Syndicated Finance Facility of PKR 10 billion for a leading fertilizer project. The objective of the transaction was to meet the CAPEX requirements to achieve partial COD for the plant. The project is of strategic national importance and will serve to bridge the demand supply gap in Pakistan's fertilizer industry. The financial close for the first tranche of PKR 4.5 billion has been achieved this quarter with FBL's participation of PKR 500 million.
- Faysal Bank also supported a leading upcoming power generation project in meeting cost over runs to the tune of PKR 1,420 million. This was a landmark transaction and the 165 MW power generation plant achieved COD on 17th March 2009. FBL also acted as the trustee/agent bank for this transaction.
- Faysal Bank participated in a PKR 14,195 million Syndicated Debt transaction for another power project to finance a 200 MW Residual Fuel Oil based Power Project near Faisalabad. FBL's participation in the transaction is PKR 500 million.

Corporate Banking Group of the bank also continued to actively market high quality risk assets. Noteworthy transactions include disbursement of PKR 1.50 billion to a Gas distribution company for capital expenditures, participation in right issue transactions of a leading corporate in the chemical sector and a Structured Trade Finance Transaction in the Fertilizer sector. A good number of new relationships with blue chip corporate clients were established, the benefits of which will continue to flow in future.

- In continuation of our plan to centralize and streamline processes, processing of term deposits of southern and northern region branches was centralized. Central region branches would be under-taken during the current guarter.
- 5. To improve service standards for our corporate customers, Corporate Service Centres (CSC) were set up in Karachi and Lahore. Islamabad (CSC) will be set up during the current quarter. These centres have already enhanced efficiency and improved the quality and timeliness of our customer service. Furthermore, Relationship Managers have now more time to perform their core job responsibilities. The scope of CSC concept will be widened to cover the day-to-day requirements of our Commercial Banking clients over the next two months.
- Continuing with its focus on Compliance, your bank rolled out a new version of Compliance Manual and conducted Compliance Orientation Training programmes to new inductees.
- The Human Resources Function implemented an improved Performance Appraisal cycle, rolled out critical modules of Human Resource Management Information Systems (HRMIS), filled in critical positions in the senior and middle management and initiated service quality and orientation programmes for employees.

### Ratings

Faysal Bank has been assigned the highest short term rating of A1+ (A One Plus) and AA (Double A) for the long term by JCR-VIS (credit rating company). These ratings denote a very low expectation of credit risk emanating from a very strong capacity for timely payment of financial commitments. It is pertinent to note that another major credit rating company of Pakistan, PACRA has also assigned the same ratings to the Bank.

### Financial Highlights



Profit after tax for the quarter under review at Rs.255 million was lower than the same period last year

	i oi tiio qu	mitter errere
	March 31	March 31
	2009	2008
	Rupees	in million
Profit before taxation	352	662
Taxation	(97)	(221)
Profit after taxation	255	441
Un-appropriated profit brought forward	1,050	1,482
Appropriations:		
Final cash dividend 2007 @ 25% (2006: @ 25%)	-	(1,324)
Transfer to reserve for issue of bonus shares 2008 @ 15% (2007 : NIL)	(795)	-
Un appropriated profit carried forward	510	599
Earning Per Share (Rupees)	0.48	0.83

mainly due to higher provisions for non performing loans. Your bank, in view of difficult economic conditions and resultantly higher Non Performing loans in the banking industry, taking a prudent and conservative view on some loans, has made provisions. Despite economically difficult period, profit before tax and provisions for the quarter at Rs. 673 million was not far from the last year's comparative figure of Rs. 725 million.

As a result of bank's efforts to improve its core revenue streams, mark up income increased by over Rs. 1.1 billion i.e. 36%. This higher mark up income enabled the bank to absorb the higher cost of deposits mobilized during the last quarter of 2008 to improve its liquidity position, given the current economic situation.

Non markup income for the quarter increased by Rs. 169 million to Rs. 477 million mainly due to higher capital gains from sale of equity securities.

Administrative expenses for the quarter increased by 25% over the previous period. This increase is attributable to opening of 24 branches in 2008 and higher level of inflation last year which has increased the cost base for 2009.

On the balance sheet side, total assets of the bank increased by Rs.11.5 billion i.e. 8.3% over December 31, 2008. Major growth was in the areas of Lending to financial institutions Rs. 5.8 billion, investments Rs. 3.0 billion and Advances Rs. 2.2 billion.

On the liability side, deposits continued to grow and increased from Rs.102.7 billion in December 2008 to Rs. 106.1 billion in March 2009. The bank, during the quarter under review has been able to improve its deposit mix showing a growth of Rs. 15.0 billion in current and saving deposits (CASA). Borrowing from financial institutions also contributed to funding assets growth.

## Acknowledgement

I would like to take this opportunity to thank on behalf of the Board and Management of the Bank, the State Bank of Pakistan and the Securities and Exchange Commission of Pakistan for their continued support and guidance; the customers for their patronage and the shareholders for the trust they have reposed in the bank. I would also like to express sincere appreciation for the employees of the Bank for their dedication and hard work.

On behalf of the Board of Directors

Dubai

Dated: 21 April 2009

President & CEO



# Faysal Bank Limited

Unconsolidated Condensed Interim Financial Statements for the quarter ended March 31, 2009

# UNCONSOLIDATED CONDENSED INTERIM BALANCE SHEET

As at March 31, 2009



Note Un-audited Audited March 31, December 31, 2009 2008 (Rupees '000) ASSETS Cash and balances with treasury banks 7,809,030 8,927,524 Balances with other banks 9 2,260,850 876,780 Lendings to financial institutions 10 2,861,401 8,699,584 Investments 11 33,218,482 30,186,168 Advances 12 91,986,045 89,758,789 Operating fixed assets 13 2,666,318 2,646,978 Deferred tax assets - net Other assets 2,983,846 3,108,465 149,748,774 138,241,486 LIABILITIES 1,278,890 1,536,517 Bills payable Borrowings from financial institutions 20,243,982 13,027,468 102,776,793 Deposits and other accounts 14 106,060,941 999,600 999,600 Sub- ordinated loans Liabilities against assets subject to finance lease 4,103 Deferred tax liabilities - net 2,600,403 2,483,355 Other liabilities 7,320,466 6,641,542 127,469,378 138,504,282 10,772,108 **NET ASSETS** 11,244,492 REPRESENTED BY 5,296,445 Share capital 5,296,445 Reserves 4,584,492 3,790,023 Unappropriated profit 510,304 1,049,519 10,391,241 10,135,987 Surplus on revaluation of assets - net of deferred tax 636,121 853,251 11,244,492 10.772.108 CONTINGENCIES AND COMMITMENTS 15 The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements. President & CEO Director Director Director



# UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

For the quarter ended March 31, 2009

	Note	March 31, 2009	March 31, 2008
		(Rupees	(000)
Mark-up / return / interest earned Mark-up / return / interest expensed Net mark-up / interest income Provision against non-performing loans and advances (Reversal) for consumer loans - general (Reversal) / Provision for diminution in the value of inve Bad debts written off directly  Net mark-up / interest income after provisions  NON MARK-UP / INTEREST INCOME	12.2 12.3 estments	4,181,372 3,091,761 1,089,611 324,619 (11,853) (180) - 312,586 777,025	3,070,946 1,940,315 1,130,631 151,275 (91,600) 2,533 - 62,208 1,068,423
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale of investments Unrealised (loss) / gain on revaluation of securities class held-for-trading Other income Total non mark-up / interest income	ssified as	185,494 34,833 63,714 177,770 (2,907) 17,555 476,459	203,111 26,470 51,740 12,619 - 13,270 307,210 1,375,633
NON MARK-UP / INTEREST EXPENSES Administrative expenses Other provisions Other charges Total non mark-up interest expenses		893,356 8,272 90 901,718	713,190 - (31) 713,159
Extraordinary items / unusual items			-
PROFIT BEFORE TAXATION		351,766	662,474
Taxation - Current - Prior years - Deferred		88,146 - 8,366 96,512	221,333 - - 221,333
PROFIT AFTER TAXATION		255,254	441,141
Basic and Diluted earnings per share	17	Rupe 0.48	0.83
The annexed notes 1 to 21 form an integral part of these un	nconsolidated cond	densed interim finar	ncial statements.
President & CEO Director	Direct	or	Director
8 Quarter Ended March 31, 2009 (Un-audited)			

## UNCONSOLIDATED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

For the quarter ended March 31, 2009



	March 31, 2009	March 31, 2008
		2008 s '000)
CASH FLOW FROM OPERATING ACTIVITIES	(Nupee	5 000)
Profit before taxation	351,766	662,474
Less: Dividend income	(34,833)	(26,470)
Profit on available-for-sale securities	(1,012,228)	(408,588)
	(695,295)	227,416
Adjustments for non-cash charges:	100010	*****
Depreciation / Amortisation Provision against non-performing advances	136,916	96,108
(Reversal) for consumer loans - general	324,619 (11,853)	151,275 (91,600)
(Provision) / Reversal for diminution in the value of investments	(11,033)	2,533
Provision for other assets	8,272	2,000
Unrealised (loss) / gain on revaluation of held-for-trading financial instruments	(2,907)	-
Bad debts written off directly		- 1
Gain on sale of operating fixed assets	(5,677)	(1,011)
Finance charges on leased assets	22	56
Exchange gain	(1,239)	(47,722)
	447,973	109,639 337,055
(Increase) / Decrease in operating assets	(247,322)	331,000
Lendings to financial institutions	(4,938,183)	(9,227,672)
Held-for-trading securities	(85,226)	-
Advances	(2,540,022)	3,868,159
Other assets (excluding advance taxation)	(120,359)	76,151
	(7,683,790)	(5,283,362)
Increase / (Decrease) in operating liabilities	(267627)	175,584
Bills payable Borrowings from financial institutions	(257,627) 7,216,514	4.226.759
Deposits	3,284,148	(813,206)
Other liabilities (excluding taxation)	585,983	181,423
,	10,829,018	3,770,560
	2,897,906	(1,175,747)
Income tax refund / (paid)	4,861	(59,243)
Net cash flow from operating activities	2,902,767	(1,234,990)
CASH FLOW FROM INVESTING ACTIVITIES		
Net investments in available-for-sale securities	(11,337,218)	840,574
Net investments in held-to-maturity securifies	8,805,245	'-
Dividends received	39,220	67,032
Profit received on available-for-sale securities	995,310	407,949
Fixed capital expenditure	(258,092)	(138,361) 12,720
Sale proceeds from disposal of fixed assets Net cash flow from investing activities	21,296 (1,734,239)	1,189,914
net cash now norm investing activities	(1,/34,238)	1, 103,314
CASH FLOW FROM FINANCING ACTIVITIES		
Payments of lease obligations	(4,125)	(984)
Repayment of Sub-ordinated loans		
Dividends paid	(4.191)	(374)
Net cash flow from financing activities (Decrease) / Increase in cash and cash equivalents	1,164,337	(46,434)
(Decrease) / Increase in cash and cash equivalents	1,104,337	(40,434)
Cash and cash equivalents at beginning of the period	9,804,304	11,380,484
Effects of exchange rate changes on cash and cash equivalents	1,239	47,722
Cash and cash equivalents at beginning of the period	9,805,543	11,428,206
Cash and cash equivalents at end of the period	10,969,880	11,381,772
The annexed notes 1 to 21 form an integral part of these unconsolidated con	den sed in te rim finan	dal statements.

President & CEO Director Director Director



# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

For the quarter ended March 31, 2009

			Reserves			
		Capital		Revenue	1 I	
	Share capital	Reserve for issue of bonus shares	Statutory reserve	Capital market reserve	Unappro- priated profit	Total
			(Rupee	s '000)		
Balance as at January 1, 2008	5,296,445	94	3,177,491	389,542	1,481,668	10,345,146
Changes in equity for quarter ended March 31, 2008 :						
Final cash dividend for the year ended December 31,2007 at Rs. 2.5 per share approved subsequent to the year end		22	20		(1,324,111)	(1,324,111)
Profit after taxation for the quarter ended March 31, 2008				9	441,141	441,141
lalance as at March 31, 2008	5,298,445	(%	3,177,491	389,542	598,698	9,462,176
Profit after taxation for the period April 01, 2008 to December 31, 2008	14	12	-	¥2	673,811	673,811
Fransfer to statutory reserve		39	222,990	*	(222,990)	80
Islance as af December 31, 2008	5,298,445	(4	3,400,481	389,542	1,049,519	10,135,987
Tranges in equity for quarter ended March 31, 2009:						
hofit after taxation for the quarter ended March 31, 2009	14	10	-	***	255,254	255,254
fransfer to reserve for issue of bonus shares		794,469	(*)		(794,469)	83
Balance as at March 31, 2009	5,296,445	794,469	3,400,481	389,542	510304	10,391,241

The annexed notes 1 to 21 form an integral part of these unconsolidated condensed interim financial statements.

President & CEO Director Director Director

# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

For the guarter ended March 31, 2009



#### STATUS AND NATURE OF BUSINESS

Faysal Bank Limited (the Bank) was incorporated in Pakistan on October 3, 1994 as a public limited company under the Companies Ordinance, 1984. Its shares are listed on Karachi, Lahore and Islamabad Stock Exchanges. The Bank is engaged in Commercial, Consumer and Corporate banking activities. The Bank has a branch network of 129 branches (2008: 129 branches) and operates 2 (2008: 2) service centres.

The Registered Office (Head Office) of the Bank is located at Faysal House, ST-02, Shahra-e-Faisal, Karachi.

Ithmaar Bank B.S.C., an Investment Bank listed in Bahrain, is the ultimate holding company of Faysal Bank Limited.

#### 2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding the shifting of the banking system to Islamic modes, SBPhas issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by banks from their customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up there on.

#### STATEMENT OF COMPLIANCE

These interim financial statements are presented in a condensed form in accordance with the requirements of approved accounting standards as applicable in Pakistan for interim financial reporting.

The disclosures made in these unconsolidated condensed interim financial statements have been limited based on the format prescribed by the State Bank of Pakistan vide BSD Circular Letter No. 2 dated May 12, 2004 and approved accounting standards as applicable in Pakistan for interim financial reporting.

These unconsolidated condensed interim financial statements do not include all of the information required for full financial statements and should be read in conjunction with the financial statement of the Bank for the year ended December 31, 2008.

### 4. BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention, except for the following financial instruments:

- Derivative finan dal instruments are measured at fair value; and
- -Investments classified as held for trading and available-for-sale are also measured at fair values.

## 5. FUNCTIONALAND PRESENTATION CURRENCY

These financial statements have been presented in Pakistani Rupee, which is the Bank's functional as well as the reporting currency.

### 6. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies used in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the annual financial statements for the year ended December 31, 2008.



#### 7. USE OF ESTIMATES AND JUDGEMENTS

The preparation of these unconsolidated condensed interim financial statements in accordance with approved accounting standards require management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses in the current and future reporting periods. The actual results may differ from these estimates.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates (other than adjusting events) are recognized prospectively commencing from the period of revision.

The significant judgements made by management and the key sources of estimating uncertainty in preparation of these unconsolidated condensed interim financial statements were same as those applied to the annual financial statements for the year ended December 31, 2008.

## 8. FINANCIAL RISK MANAGEMENT

The Bank's Financial Risk Management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended December 31, 2008.

					Note	March 31, 2009 (Rupee	December 31, 2008 s in '000)
9.	BALANCES WITH	OTHER BANKS	6			(	
	In Pakistan						
	- Current accounts					93,572	163,851
	Outside Pakistan						
	<ul> <li>Current accounts</li> </ul>					1,899,753	712,929
	<ul> <li>Deposit accounts</li> </ul>					267,525	-
					'	2,260,850	876,780
10.	LENDINGS TO FIN	ANCIAL INSTI	TUTIONS				
	Call money lendings					900,000	-
	Repurchase agreen	nent lendings			10.1	7,799,584	2,861,401
						8,699,584	2,861,401
10.1	Repurchase agree	ment lendings					
		м	arch 31, 2009		1	December 31,	2008
	_	Held by	Given as	Total	Held by	Given as	Total
		bank	collateral		bank	collateral	
				(Rupee	s '000)		
	Market Treasury Bills	7,799,584		7,799,584	2,861,401	-	2,861,401
		7,799,584		7,799,584	2,861,401	-	2,861,401



#### 11. INVESTMENTS

11.1	Investments by type	March 31, 2009 December 31, 2008			18		
	•	Held by Bank	Given as collateral	Total	Held by Bank	Given as collateral	Total
				(Rupees			
	Held for trading securities						
	Fully paid up ordinary shares	104,330		104,330	19,104		19,104
	Available for-sale securities						
	Market Treasury Bills	17,082,678	6,203,074	23,285,752	11,345,480	1,122,183	12,467,663
	Pakistan Investment Bonds	1,777,028		1,777,028	1,154,312		1,154,312
	Units of open end mutual funds			1 1	1 1		I I
	- National Investment (Unit) Trust - note 11.2	3,475,056		3,475,056	3,475,056	- 1	3,475,056
	<ul> <li>First Habib Income Fund</li> </ul>	25,000		25,000	25,000	- 1	25,000
	<ul> <li>Faysal Balanced Growth Fund</li> </ul>	80,374		80,374	80,374		80,374
	- Faysal Income Growth Fund	200,000		200,000	200,000		200,000
	<ul> <li>Faysal Savings Growth Fund</li> </ul>	207,411		207,411	207,411		207,411
	- NAFA Cash Fund	50,000		50,000	50,000		50,000
	- Atlas Income Fund	35,000		35,000	35,000		35,000
	- United Money Market Fund				25,000		25,000
	Fully paid up ordinary shares /			1 1			"
	modaraba certificates / units of			1 1	1 1		1 1
	dosed end mutual funds	1,699,351		1,699,351	1,750,640		1,750,640
	Fully paid up preference shares	492,677		492,677	492,677		492,677
	Term finance certificates and bonds	1,513,561		1,513,561	1,540,859		1,540,859
		26,638,136	6,203,074	32,841,210	20,381,809	1,122,183	21,503,992
	Held to maturity						
	Market Treasury Bills				8,805,245		8,805,245
	Associates						
	Shares of						
	<ul> <li>Faysal Asset Management Ltd.</li> </ul>	45,000		45.000	45.000		45.000
					14,000		13,000
	Subsidiaries						
	Shares of Faysal Management						
	Services (Private) Ltd.	108,000		108,000	108,000		108,000
	Investments at cost	26,895,466	6,203,074	33,098,540	29,359,158	1,122,183	30,481,341
	Provision for diminution in the value of						
	investments	(787,638)		(787,638)	(871,481)		(871,481)
	Investments (Net of Provisions)	26,107,828	6,203,074	32,310,902	28,487,677	1,122,183	29,609,860
	Surplus / (Deficit) on revaluation of held for						
	trading securities	(6,318)		(6,318)	(3,410)		(3,410)
	Duralina I (Daffell) on association of association						
	Surplus / (Deficit) on revaluation of available for sale securities (net)	913.898		913.898	579.718		579.718
	Total investments at market value	27.015.408	6.203.074	33.218.482	29.063.985	1.122.183	30.186.168
		21012400	0.400.0(4	33210402	200000000	1.022.003	32,100,100

11.2 This includes 150,268,315 NIT Units (December 31, 2008 :150,268,315 NIT units) covered under letter of comfort (LOC) dated December 30, 2008 issued by the Federal Government with an expiry / renewal date of June 30, 2009.

In accordance with the policy decision of the Government of Pakistan (GOP) and approval of the Board of Directors of National Investment Unit Trust (NITL), the NITL has been split in two broad segments from April 01, 2007 i.e. one belonging to the LOC holders and the other segment belonging to the non-LOC holders. The two segments are being managed separately from April 01, 2007.

So far both GOP as well as the bank have exchanged proposals offering various exit options but the matter is yet to be finalised.



12.	ADVANCES	Note	March 31, 2009 (Rupees i	December 31, 2008 n '000)
	Loans, cash credits, running finances, etc - In Pal Net investment in finance lease- In Pakistan	kistan	83,052,205 12,719,449 95,771,654	79,492,629 13,493,087 92,985,716
	Bills discounted and purchased (excluding governmarket treasury bills) -Payable in Pakistan -Payable outside Pakistan	nment	580,662 724,448 1,305,110 97,076,764	675,771 596,917 1,272,688 94,258,404
	Margin financing / reverse repo transactions		347,029	625,367
	Provision for non-performing advances Provision for consumer loans - general	12.2 12.3	(5,232,803) (204,945) 91,986,045	(4,908,184) (216,798) 89,758,789

12.1 Advances includes Rs. 8.357 billion (December 31, 2008 : Rs. 7.479 billion) which have been placed under non-performing status as detailed below:

		March 31, 2009				
	Domestic	Overseas	Total	Provision	Provision	
			(5	required	held	
			(Rupees '000)			
Category of classification	n					
Other assets especially						
mentioned - (Agri)	528, 204		528,204			
Substandard	1,427,549		1,427,549	312,740	312,740	
Doubtful	2,342,298		2,342,298	1,159,765	1,159,765	
Loss	4,059,321		4,059,321	3,701,622	3,701,622	
	8,357,372		8,357,372	5,174,127	5,174,127	

12.1.1 In accordance with the directives issued by SBP, the Bank has considered the benefit of 30% of FSV of pledged stocks and mortgaged commercial and residential properties held as collateral against all Non Performing Loans (NPLs), except consumer financing, for three years from the date of classification for calculating provisioning requirements. For Non Performing Loans in respect of consumer financing, benefit of 50% of the FSV of mortgage property is considered in the first two years of classification and 30% in the third year of classification.



#### 12.2 Particulars of provision for non-performing advances

12.2	Particulars of provision for non-performing ad	vances		
			March 31, 2009	
		Specific	General (Rupees in '000)	Total
	Opening balance	4,849,508	58,676	4,908,184
	Charge for the period Transfer to specific provision from general provision	554,861		554,861
	Reversals during the period	(230,242)		(230,242)
	Write off during the period	324,619	:	324,619
	Closing balance	5,174,127	58,676	5,232,803
			December 31, 2008	
		Specific	General (Rupees in '000)	Total
	Opening balance	3,199,581	148,676	3,348,257
	Charge for the year Transfer to specific provision from general provision	1,973,009 90,000	(90,000)	1,973,009
	Reversals	(411,993) 1,651,016	(90,000)	(411,993) 1,561,016
	Write off during the period	(1,089)		(1,089)
	Closing balance	4,849,508	58,676	4,908,184
12.3	Particulars of provision for consumer loans - general		March 31, 2009	December 31, 2008
			(Rupees i	n '000)
	Opening balance Charge for the period		216,798	321,620
	Reversals during the period Closing balance		(11,853)	(104,822) 216,798
	-			
12.3.1	General provision against consumer loans has t Prudential Regulations issued by the State Bank loans).			
	ioaiaj.		For the Quar	
			March 31, 2009	March 31, 2008
13.	OPERATING FIXED ASSETS		(Rupees i	
13.1	Additions to operating fixed assets			
13.1			45.070	404
	Leasehold property and improvements Office furniture, fixtures, equipment and computer	9	45,976 114,252	404 70,058
	Vehicles-owned		19,199	2,129
	Capital Work-in-progress		60,616	65,798
13.2	Intangibles			
	Software		18,049	28
13.3	Disposals of operating fixed assets			
	Office furniture, fixtures, equipment and computer	S	687	13,157
	Vehicles-owned Vehicles-subject to finance lease		28,271 10,478	5,960
	-			
				15



Quarter Ended March 31, 2009 (Un-audited)

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		March 31, 2009 (Rupees	December 31, 2008
14. D	PEPOSITS AND OTHER ACCOUNTS	(Rupees	111 000)
S	ixed deposits aving deposits turrent accounts fargin accounts	45,168,584 40,112,979 18,511,012 2,268,366 106,060,941	56,930,591 25,317,608 18,509,917 2,018,677 102,776,793
15. C	ONTINGENCIES AND COMMITMENTS		
15.1 D	Pirect credit substitutes		
ī) ≣	contingent liability in respect of guarantees favouring: Government Banking companies and other financial institutions Others	11,314 2,251,801 2,263,115	11,314 2,298,364 2,309,678
O i) ii)	rans action-related contingent liabilities contingent liability in respect of performance bonds, bid bonds, shipping guarantees and standby letters of credit etc. favouring: Government Banking companies and other financial institutions Others	3,974,871 38,792 12,046,867 16,060,530	3,940,271 121,645 13,053,502 17,115,418
15.3 T	rade-related contingent liabilities		
i) ii) iii A ii)	) Banking companies and other financial institutions i) Others cceptances	53,608 11,185,181 11,238,789 - 2,182,298 2,182,298	302,870 115,210 8,378,903 8,796,983 8,903 - 2,115,242 2,124,145
15.4 C	Other Contingencies		
	Suit filed by a customer for recovery of alleged losses suffered, which is pending in the High Court of Sindh; Bank's legal advisors are confident that the Bank has a strong case  Indemnity issued favouring the High Court in above case  Claims against the Bank not acknowledged as debt	2,500,000 457,543 1,126,990	2,500,000 457,543 1,126,990
is d	he income tax assessments of the Bank have been finalized upto tax issued notice u/s 122 (5A) of the Income Tax Ordinance, 2001 for the tax isallow certain deductions in Bank's return filed under universal self asset the view that the Bank has made adequate provisions for tax.	years from 2004 to	2008, intending to



15.6	Commitments in respect of forward lending / sale	March 31, 2009 (Rupees i	December 31, 2008 n '000)
	Commitments to extend credit advances Commitments to invest in securities	1,144,000	3,179,852 330,000
15.7	Commitments in respect of forward exchange contracts		
	Purchase - Customers - Banks Sale - Customers - Banks	1,440,752 10,847,320 12,288,072 - 12,290,683 12,290,683	1,103,966 4,905,443 6,009,409 - 3,224,281 3,224,281
15.8	Commitments for acquisition of operating fixed assets	160,985	196,637
15.9	Commitments in respect of repo transactions		
	Repurchase Resale	8,287,953 6,203,074	3,448,631 1,122,184

## 16. CAPITAL MARKET RESERVE

The Bank makes appropriation for capital market reserve in order to meet unforeseen future contingencies in the capital market. Appropriation in respect of the current year will be considered at the time of finalisation of the annual statutory financial statements.

## 17. BASIC / DILUTED EARNINGS PER SHARE

	For the quarter ended		
	March 31,	March 31,	
	2009	2008	
	(Rupees in '000)		
Profit after taxation	255,254	441,141	
	Number of shares in thousands		
Weighted average number of ordinary shares	529,644	529,644	
Basic / diluted earnings per share	Rs. 0.48	Rs. 0.83	



## 18. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

## Primary segment information

For management purposes the Bank is organised into four major business segments

Corporate Finance Trading and Sales Retail Banking and Commercial Banking

All assets, liabilities, off balance sheet items, and items of income and expense are distributed in primary segments in accordance with the core functions performed by the business groups.

	Corporate finance	Trading & sales (Rupee	Retail banking s in '000)	Commercial banking
March 31, 2009				
Total income Total expenses Net income (loss)	240,659 (198,649) 42,010	716,512 (695,667) 20,845	1,388,132 (1,296,839) 91,293	2,312,527 (2,211,421) 101,106
Segment assets (Gross) Segment non performing financing / investment Segment provision required Segment liabilities	7,772,193 1,621,284 (367,984) (1,595,709)	19,266,554 1,316,016 (536,767) (17,682,868)	51,854,735 2,908,885 (1,866,305) (45,935,691)	77,080,678 4,081,063 (3,454,330) (73,290,013)
Segment return on assets (ROA) (%) *	12.39	14.88	10.71	12.00
Segment cost of funds (%)*	10.26	9.39	6.02	6.34
December 31, 2008				
Total income Total expenses Net income (loss)	811,944 (658,759) 153,185	2,417,389 (2,306,964) 110,425	4,683,320 (4,300,561) 382,759	7,802,072 (7,333,489) 468,583
Segment assets (Gross) Segment non performing financing / investment Segment provision required Segment liabilities	7,187,378 1,734,787 (354,452) (1,468,576)	17,816,850 1,408,147 (517,029) (16,274,040)	47,952,947 3,112,530 (1,797,676) (42,275,906)	71,280,774 4,366,769 (3,327,306) (67,450,856)
Segment return on assets (ROA) (%) *	11.30	13.57	9.77	10.95
Segment cost of funds (%)*	10.46	9.57	6.14	6.46

Segment ROA = Net income/ (Segment assets - Segment provisions). These percentages have been computed based on closing assets / liability figure instead of average balances.

### Note

The above table is based on best estimates / assumptions.

Segment cost of funds include all expenses except non mark-up expenses.



## 19. RELATED PARTY TRANSACTIONS

The Bank has related party relations with its associated undertakings, subsidiary company, Group companies, employee benefit plans, and its directors and executive officers (including their associates). Transaction with key Management Personnel and entities in which the Bank has strategic investment are also disclosed as part of related party transactions.

Banking transactions with the related parties are executed substantially on the same terms, except transactions with directors and executive officers that are as per their terms of employment, including mark-up rates and collateral, as those prevailing at the time of comparable transactions with unrelated parties and do not involve more than a normal risk.

more than a normal risk.	March 31, 2009					
	Directors and Key Management Personnel	Group Companies	Associates	Subsidiaries	Strategic Investments	Retirement Benefit Plan
			(Rupees	in '000)		
Deposits						
Balance as at January 01, 2009	21,081	1,174,456	958	184,051	13,412	148,888
Placements during the period	122,378	12,947,585	24,156	548,590	3,455,660	252,547
Withdrawals during the period	(70,168)	(13,995,981)	(24,832)	(723,707)	(3,353,975)	(158,355)
Balance as at March 31, 2009	73,291	126,060	282	8,934	115,097	243,080
Advances						
Balance as at January 01, 2009	71,807	-			731,564	
Disbursement during the period				-	-	
Repayment during the period	(1,166)				(18,409)	
	70,641				713,155	

	2009	2008	
	(Rupees in '000)		
Foreign currency placement of funds / nostro balances		15,238	
Transactions involving sale / purchase of investments with related parties			
Shares / units purchased during the period	298,609	550,383	
Shares / units sold during the period	486,709	428,411	
_	For the Quarter ended		
	March 31,	March 31,	
	2009	2008	
	(Rupees in '000)		
Profit paid / accrued	109,868	2,051	
Profit / return earned	34,582	243	
Technical Fee		3,935	
Remuneration of key management personnel			
Salaries, bonuses and other short-term employee benefits	55,976	57,721	
Post-employment benefits	2,944	853	
Contribution to staff retirement benefits	28,031	15,247	



## 20. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorised for issue on April 21, 2009 by the Board of Directors of the Bank.

## 21. GENERAL

Figures have been rounded off to the nearest thousand Rupees, unless otherwise stated.

President & CEO Director Director Director

Quarter Ended March 31, 2009 (Un-audited)

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